# [***81 FR 88120***](https://advance.lexis.com/api/document?collection=administrative-codes&id=urn:contentItem:5MBF-R3D0-006W-83RT-00000-00&context=)

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Rules and Regulations

**Reporter**

81 FR 88120 \*

***Federal Register* > *2016* > *December* > *Wednesday, December 7, 2016* > *Rules and Regulations* > *POSTAL REGULATORY COMMISSION***

**Title:** **Changes to Attributable Costing**

**Action:**  Final rule.

**Agency**

POSTAL REGULATORY COMMISSION

**Identifier:** **[Docket No. RM2016-13; Order No. 3641]**

**Administrative Code Citation**

**39 CFR Parts 3015 and 3060**

**Synopsis**

**SUMMARY:** The Commission is issuing a set of final rules amending some existing Commission rules related to attributable costing. The final rules are consistent with methodology changes approved by the Commission. Relative to the proposed rules, one rule was revised to alleviate confusion and another revision was administrative in nature.

**Text**

**SUPPLEMENTARY INFORMATION:** [*81 FR 63448*](https://advance.lexis.com/api/document?collection=administrative-codes&id=urn:contentItem:5KPS-3W30-006W-850S-00000-00&context=) (Sept. 15, 2016).

**Table of Contents**

I. Introduction

II. Background

III. Review and Analysis of Comments

IV. Changes to Proposed Rules

V. Ordering Paragraphs

**I. Introduction**

On September 9, 2016, the Commission issued proposed rules consisting of necessary changes, resulting from Order No. 3506, that specifically define or describe attributable costs. n1 For the reasons discussed below, the Commission adopts final rules on this topic, with minor revisions to the proposed rules as discussed in chapter IV.

n1 Notice of Proposed Rulemaking on Changes Concerning Attributable Costing, September 9, 2016 (Order No. 3507). *See also* Docket No. RM2016-2, Order Concerning United Parcel Service, Inc.'s Proposed Changes to Postal Service Costing Methodologies (UPS Proposals One, Two, and Three), September 9, 2016 (Order No. 3506). Discussed in greater detail below, the Commission issued an errata related to Order No. 3506. Docket No. RM2016-2, Notice of Errata, October 19, 2016 (Errata). Any reference to Order No. 3506 refers to the updated version including the changes identified in the Errata.

**II. Background**

On September 9, 2016, the Commission issued Order No. 3506 after consideration of a United Parcel Service, Inc. (UPS) petition which sought to make changes to the methodologies employed by the Postal Service to account for the costs of the Postal Service's products in its periodic reports. n2 In Proposal One, UPS recommended that the Postal Service calculate and attribute inframarginal costs to individual products in addition to the currently attributed volume-variable and product-specific fixed costs. Petition, Proposal One at 1. Proposal Two dealt with reclassifying some fixed costs as fully or partially variable, and attributing those costs to products. Petition, Proposal Two at 1. UPS also filed a third proposal, which requested a review of ***competitive*** products' share of institutional costs. n3

n2 *See generally* Order No. 3506. *See also* Docket No. RM2016-2, Petition of United Parcel Service, Inc. for the Initiation of Proceedings to Make Changes to Postal Service Costing Methodologies, October 8, 2015 (Petition).

n3 Petition, Proposal Three at 1. The Commission declined to consider Proposal Three as it planned to initiate its 5-year review pursuant to [*39 U.S.C. 3633(b)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GRS1-NRF4-40PT-00000-00&context=) following Order No. 3506's issuance. Order No. 3506 at 124, 125; *see also* Docket No. RM2017-1, Order No. 3624, Advance Notice of Proposed Rulemaking to Evaluate the Institutional Cost Contribution Requirement for ***Competitive*** Products, November 22, 2016.

The instant rulemaking stems from the Commission's findings in Order No. 3506 on Proposal One. In that order, the Commission found that a portion of inframarginal costs (those inframarginal costs calculated as part of a product's incremental cost) have a reliably identifiable causal relationship to products. Order No. 3506 at 61. Therefore, pursuant to Order No. 3506, attributable costs must also include those inframarginal costs calculated as part of a ***competitive*** product's incremental costs (in addition to a product's volume-variable costs and product-specific fixed costs). n4

n4 On October 7, 2016, UPS appealed Order No. 3506 to the United States Court of Appeals for the District of Columbia Circuit. *United Parcel Service, Inc.* v. *Postal Regulatory Commission,* No. 16-1354 (D.C. Cir. filed Oct. 7, 2016) (Case No. 16-1354).

As noted above, on October 19, 2016, the Commission issued the Errata to clarify the definition of inframarginal costs described in Order No. 3506. *See* Errata. Generally, when defining inframarginal costs, the Errata replaced the phrase "do not vary directly with volume," with the phrase "are not volume-variable costs." *Id.* at 1-2. The revised definition of inframarginal costs does not impact the Commission's findings in Order No. 3506. However, the definition cited in Order No. 3507, "[i]nframarginal costs are variable costs that do not vary directly with volume," would now be cited as "[i]nframarginal costs are variable costs that are not volume-variable costs." *Id.* at 1; Order No. 3507 at 4; *see also* Order No. 3506 at 10.

**III. Review and Analysis of Comments**

On October 17, 2016, the Commission received comments from Amazon Fulfillment Services, Inc. (Amazon), n5 the Public Representative, n6 and the Postal Service. n7 On October 18, 2016, the Commission received comments from UPS n8 and, on October 20, 2016, it **[\*88121]** received comments from Valpak Direct Marketing Systems, Inc. and the Valpak Franchise Association, Inc. (Valpak). n9 Comments and the Commission's analysis of those comments are discussed below. In addition, Commission analysis related to revisions to the proposed rules is discussed in chapter IV of this Order.

n5 Comments of Amazon Fulfillment Services, Inc., October 17, 2016 (Amazon Comments).

n6 Public Representative Comments, October 17, 2016 (PR Comments).

n7 Comments of the United States Postal Service in Response to Order No. 3507, October 17, 2016 (Postal Service Comments).

n8 United Parcel Service, Inc.'s Comments on Notice of Proposed Rulemaking on Changes Concerning Attributable Costing, October 18, 2016 (UPS Comments). UPS also filed a motion for late acceptance of its comments. Motion of the United Parcel Service, Inc. for Late Acceptance of Filing of Comments in Response to RM2016-13, October 18, 2016 (UPS Motion). The UPS Motion is granted.

n9 Valpak Direct Marketing Systems, Inc. and the Valpak Franchise Association, Inc. Comments on Changes Concerning Attributable Costing, October 20, 2016 (Valpak Comments). Valpak also filed a motion for late acceptance of its comments. Valpak Direct Marketing Systems, Inc. and the Valpak Franchise Association, Inc. Motion for Late Acceptance of Comments, October 20, 2016 (Valpak Motion). The Valpak Motion is granted.

*a. Amazon*

*Comments.* Amazon supports adoption of the proposed rules but requests clarification concerning statements made in Order No. 3507 and suggests revisions to proposed § 3015.7(b). Amazon Comments at 1. Amazon seeks clarification concerning the Commission's statement "[w]hile the Commission found that inframarginal costs are causally related to products, it determined inframarginal costs cannot be reliably identified, which is a necessary component of cost attribution." *Id.* at 1-2; *See* Order No. 3507 at 4 (citing Order No. 3506 at 56). Amazon argues that the statement is unclear considering the Commission's finding in Order No. 3506, that only *some* inframarginal costs are causally related to individual products. Amazon Comments at 2; *see also* Order No. 3506 at 35, 45-51, 55 (emphasis added).

Amazon also seeks clarification on the description of inframarginal costs (variable costs that do not vary directly with volume) in Order No. 3507. Amazon Comments at 2; *see also* Order No. 3507 at 4. Amazon states inframarginal costs should not be described based on a direct or indirect relationship between volume and cost, but instead should be described based on a causal relationship between the level of costs and the marginal unit of output of a product. Amazon Comments at 2-3.

Finally, Amazon suggests revisions to proposed 3015.7(b) in order to cure what it believes is a circular reference in the rule. *Id.* at 3. The proposed rule defines a product's attributable cost as its ". . . incremental costs, which is the sum of volume-variable costs, product-specific costs, and those inframarginal costs calculated as part of a ***competitive*** product's incremental costs. . . ." *Id.* (quoting proposed § 3015.7(b)). Because the term "incremental cost" appears both as a defined term, and as an element of the definition, Amazon asserts that this reference is circular. *Id.* Amazon provides a revised definition and states its adoption "would avoid needless confusion, and would allow the appropriate amount of inframarginal costs to be attributed to each product." *Id.* at 4.

*Commission analysis.* The Commission confirms that in Order No. 3506 it found only the portion of inframarginal costs calculated as part of an individual product's incremental costs is causally related and reliably identifiable to individual products, and therefore can be linked to those products. Order No. 3506 at 35, 45-51, 55-56. In addition, the Commission notes that the Errata provided clarification as to the definition of inframarginal costs. *See supra* at 3; *see generally* Errata. In addition, the Commission recognizes the potential confusion related to the references to incremental costs in proposed § 3015.7(b). Clarifying changes to proposed § 3015.7(b) are discussed in chapter IV of this Order.

*b. Public Representative*

*Comments.* The Public Representative states that the proposed rules conform to Order No. 3506, but that the Commission should discuss the meaning of "to the extent that incremental cost data are unavailable," in proposed § 3015.7(a), in order to "forestall potential attempts to game the outcome." PR Comments at 2-3. In addition, the Public Representative suggests a rearrangement of the phrase "to calculate attributable costs" in proposed § 3015.7(b) for clarification and readability purposes. *Id.* at 7.

Finally, the Public Representative cites to his comments in Docket No. RM2016-2 and, just as in that docket, maintains that a review of compliance with section 703(d) of the Postal Accountability and Enhancement Act (PAEA) is necessary in order to consider changes to attributable costs and revise related rules. n10 He argues Order No. 3507 modifies rules under [*39 U.S.C. 3633*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GRS1-NRF4-40PT-00000-00&context=) and must therefore follow the requirements of section 703(d). PR Comments at 6.

n10 *Id.* at 3. "Uncodified section 703 of the PAEA, *Public Law 109-435*, *120 Stat. 3198* (2006) requires that when promulgating new or revised ***regulations*** under section 3633, the Commission shall take into account' Federal Trade Commission recommendations about the net economic effects of laws that apply to the United States Postal Service, and subsequent relevant events." Order No. 3507 at 3 n.4.

*Commission analysis.* The phrase "to the extent that incremental cost data are unavailable" stems from the original establishment of part 3015 in Docket No. RM2007-1 and remains unchanged in § 3015.7. n11 The Commission did not propose any revisions related to this particular phrase in Order No. 3507 and offers the following explanation. Currently, incremental cost data are available for all products with the exception of international mail. Incremental costs for international mail are not available because its cost pools are not sufficiently disaggregated between market dominant and ***competitive*** products. Order No. 3506, Appendix A at 18. The method of calculating incremental costs approved in Docket No. RM2010-4 is applicable to all domestic products, whether market dominant or ***competitive***. n12 Because international mail makes up a small percentage of volume, volume-variable costs, and product-specific costs relative to all mail, it is unlikely that the inability to calculate its incremental costs would allow the Postal Service to "game the outcome" and materially reduce the level of cost attribution.

n11 Docket No. RM2007-1, Order No. 43, Establishing Ratemaking ***Regulations*** for Market Dominant and ***Competitive*** Products, October 29, 2007, at 138.

n12 The methodology for calculating incremental costs approved in Docket No. RM2010-4 is based on a methodology originally proposed in Docket No. R2000-1. When originally proposed, this methodology was applied to all domestic products. *See* Docket No. RM2010-4, Order No. 399, Order Accepting Analytical Principles Used in Periodic Reporting (Proposals Twenty-Two through Twenty-Five), January 27, 2010, at 2-5; *see also* Docket No. R2000-1, Direct Testimony of Nancy R. Kay on Behalf of United States Postal Service, January 12, 2000.

The Commission has previously discussed section 703(d) and its applicability to Order Nos. 3506 and 3507. In Order No. 3506, the Commission distinguished its review of attributable costing as a change in analytical principles pursuant to [*39 U.S.C. 3652*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GVP1-NRF4-44CJ-00000-00&context=) rather than a proceeding under [*39 U.S.C. 3633*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GRS1-NRF4-40PT-00000-00&context=). Order No. 3506 at 117-122; *see also* [*39 U.S.C. 3652*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GVP1-NRF4-44CJ-00000-00&context=) and [*3633*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GRS1-NRF4-40PT-00000-00&context=). In Order No. 3507, the Commission determined that "the proposed rules in this instance did not trigger the requirement to consider the net economic effect" because the proposed rules involve conforming changes required by the Commission's action taken in Docket No. RM2016-2 and therefore is required by law. Order No. 3507 at 3 n.4. It also stated that because the proposed revisions are required by law, "any consideration of the net economic effect' recommendations identified in **[\*88122]** uncodified section 703 would be moot." *Id.* The Commission maintains that, notwithstanding section 703's applicability, these conforming changes represent an improved, more complete, or more accurate measure of attributable costs pursuant to section 3622(c) and an improvement in the attribution of costs pursuant to section 3652(e) and therefore reduce potential economic distortions. *Id.*

While the Commission appreciates the Public Representative's comments, its conclusions related to section 703(d)'s applicability in this matter remain unchanged. Therefore, the Commission declines to consider compliance with section 703(d) because these conforming changes are required by law.

*c. Postal Service*

*Comments.* The Postal Service notes the same circular reference to incremental costs as indicated by Amazon in proposed § 3015.7(b). Postal Service Comments at 1; *see also* Amazon Comments at 3-4. The Postal Service suggests two alternative versions to proposed § 3015.7(b) that would eliminate the circular reference and would more "clearly and directly convey[] the intent of the provision." Postal Service Comments at 1-2.

The Postal Service also recommends an update to PRC Form CP-01 as part of proposed § 3060.21 by including a "slightly broader housekeeping change." n13 The Postal Service argues ***competitive*** market tests should be included in the institutional costs calculation pursuant to [*39 U.S.C. 3641(b)(3)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GR61-NRF4-40GP-00000-00&context=) and [*39 U.S.C. 3633(a)(3)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GRS1-NRF4-40PT-00000-00&context=), but that in Fiscal Year (FY) 2014 the amounts were too small to "merit further consideration." Postal Service Comments at 2.

n13 *Id.* at 2. The Postal Service also notes a numerical inaccuracy with line (8) of proposed § 3060.21 which should read "Line (8): Difference between ***Competitive*** Products total revenues and attributable costs (line 3 less line *7*)" which will no longer be inaccurate should the Postal Service's other recommended update be included. *Id.;* Order No. 3507 at 10 (emphasis added).

However, the Postal Service explains that as part of its FY 2015 Annual Compliance Report (ACR), the amounts had grown larger and it was able to incorporate ***competitive*** market test amounts in its contribution target analysis by introducing a new row, Net Contribution ***Competitive*** Product Market Tests, into PRC Form CP-01. n14 The Postal Service recommends that the Commission take this opportunity to add the Net Contribution ***Competitive*** Product Market Tests row to PRC Form CP-01 in § 3060.21, as the requirements of [*39 U.S.C. 3641(b)(3)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GR61-NRF4-40GP-00000-00&context=) are "unlikely to change" and ***competitive*** product market tests have the potential to continue to contribute to institutional costs. Postal Service Comments at 2-3.

n14 *Id.; see also* Docket No. ACR2015, United States Postal Service FY 2015 Annual Compliance Report, December 29, 2015, at 69 (FY 2015 ACR); Docket No. ACR2015, Library Reference USPS-FY15-39, December 29, 2015.

*Commission analysis.* The Commission approves of the update to PRC Form CP-01 as recommended by the Postal Service. While this additional revision to § 3060.21 is not directly related to the Commission's findings in Order No. 3506, the Commission concludes the revision is appropriate as it will result in the Postal Service submitting a more accurate income report. In addition and as noted above, the Commission recognizes the potential confusion related to the references to incremental costs in proposed § 3015.7(b). Revisions to proposed §§ 3015.7(b) and 3060.21 are discussed in chapter IV of this Order.

*d. UPS*

*Comments.* UPS asserts the proposed rules are premature as Order No. 3506 is now under review by the Court in Case No. 16-1354 and the instant proceeding was initiated pursuant to that order. UPS Comments at 1; Case No. 16-1354. As a result, UPS requests that the Commission withdraw Order No. 3507 and defer any rule revisions until the Court issues its decision in Case No. 16-1354. n15 Despite its request to defer this proceeding, UPS argues the Postal Service should still be obligated to comply with the directives set forth by the Commission in Order No. 3506. n16

n15 UPS Comments at 1. UPS notes that the Court's decision in Case No. 16-1354 could have a direct effect on any newly implemented rules and that revising any rules now could "create unnecessary procedural complications for the Commission and for interested parties." *Id.* at 2-3.

n16 UPS Comments at 3 (*i.e.,* the calculation and attribution of product-level incremental costs for products and providing additional information for each cost segment sub-report). *See also* Order No. 3506 at 60-62, 108.

*Commission analysis.* The Commission recognizes UPS's concern regarding potential "procedural complications" should these rules need to be revised in the future; however, it finds no compelling reason for it to defer this final rulemaking pending the Court's decision in Case No. 16-1354, a proceeding that has not been resolved. Conforming changes to the Code of Federal ***Regulations*** (CFR) are necessary in order to comply with Order No. 3506 and require the Postal Service to attribute costs pursuant to that order. In Order No. 3506, based on the information provided, the only costs which the Commission found to have a reliably identified causal relationship to products are incremental costs. This finding expands the scope of cost attribution beyond volume-variable costs and product-specific costs. For these reasons, the Commission declines to defer the instant rulemaking proceeding.

*e. Valpak*

*Comments.* Valpak does not specifically support the adoption of the proposed rules but recommends the Commission revise certain CFR rules to require market dominant products to cover their attributable costs. Valpak Comments at 3-5. Valpak cites to a specific discussion in Order No. 3506 and states it "implies that the average revenue of every product, be it ***competitive*** or market dominant, henceforth will (or should) be required by the Commission to cover its incremental cost." Valpak Comments at 2 (citing Order No. 3506 at 61). Based on this interpretation, Valpak asserts Order No. 3507 does not comport with Order No. 3506 because in Order No. 3507 the Commission notes attributable cost coverage is one of many factors considered when regulating market dominant products. Valpak Comments at 1-2 (citing Order No. 3507 at 3-4). Valpak argues the discussion in Order No. 3506 necessitates revisions to market dominant product rules that would require market dominant products to cover attributable costs just as ***competitive*** products are required to cover their attributable costs. n17 It also states the requirement would protect against the cross-subsidization of ***competitive*** products by market dominant products. *Id.* at 5-6.

n17 Valpak Comments at 1-5. Valpak recommends revisions to §§ 3010.4 and 3050.1. *Id.* at 3-4.

*Commission analysis.* The Commission's findings concerning incremental cost attribution across all postal products do not imply that the Commission intended for market dominant products to be *required* to cover their attributable costs. When referring to attributable costs, the definition is the same, *i.e.,* attributable costs are the sum of a product's volume-variable costs, product-specific costs, and those inframarginal costs calculated as part of a product's incremental costs, regardless of whether one is referring to the attributable costs of market dominant products or ***competitive*** products. This newly established definition applies to both product types **[\*88123]** equally. However, the requirement of attributable cost coverage does not. n18

n18 *Compare* [*39 U.S.C. 3622(c)(2)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GTW1-NRF4-40PR-00000-00&context=) (market dominant products) *and* [*39 U.S.C. 3633 (a)(2)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GRS1-NRF4-40PT-00000-00&context=) (***competitive*** products).

In [*39 U.S.C. 3622(c)(2)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GTW1-NRF4-40PR-00000-00&context=), a market dominant product's ability to cover attributable costs is a factor in market dominant product rate ***regulation***. *See* [*39 U.S.C. 3622(c)(2)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GTW1-NRF4-40PR-00000-00&context=). The Commission has long held that should a market dominant product fail to cover its attributable costs, it does not "compel a finding of noncompliance" for that product. n19 The Commission's findings in Order No. 3506 do not change prior Commission determinations as to the role of attributable costs. Therefore, the Commission declines to incorporate Valpak's proposed changes to §§ 3010.4 and 3050.1 related to market dominant products and maintains that no rules aside from those discussed in Order No. 3507 require conforming revisions as a result of Order No. 3506.

n19 Docket No. ACR2010, FY 2010 Annual Compliance Determination Report, March 29, 2011, at 17 (FY 2010 ACD). Similar views were reiterated by the Commission in other dockets. *See* Docket No. ACR2013, Annual Compliance Determination Report Fiscal Year 2013, March 27, 2014 (FY 2013 ACD) ("The Commission must also consider the 9 objectives and 14 factors in their totality. . . ." FY 2013 ACD at 57.). *See also* Docket No. ACR2009, FY 2009 Annual Compliance Determination, March 29, 2010 (FY 2009 ACD) (The Commission stated "[a]s amended by the PAEA, section 3622(c)(2), along with the other factors enumerated, is to be taken into account in the rate-setting process" and "[a] finding that a particular factor (or objective) is not satisfied need not result in a determination that a product is not in compliance with the PAEA." FY 2009 ACD at 16.).

**IV. Changes to Proposed Rules**

The Commission adopts final rules that reflect revisions to the proposed rules in response to comments. n20 Mainly, Amazon, the Postal Service, and the Public Representative suggest alternatives to proposed § 3015.7(b) citing a circular reference to incremental costs and readability issues. n21 The Commission finds that the Postal Service's second alternative to proposed § 3015.7(b) provides the most clarity and also improves readability. Accordingly, the Commission revises § 3015.7(b) as set forth in the rules below.

n20 No comments were received on proposed §§ 3015.7(a) and 3060.10, and the Commission finds no reason to alter the proposed rules.

n21 Amazon Comments at 3; Postal Service Comments at 1; PR Comments at 7.

In addition, the Commission finds it appropriate, as an administrative matter, to update PRC Form CP-01 in proposed § 3060.21 and include a new row of expenses titled "Net Contribution ***Competitive*** Products Market Tests" as recommended by the Postal Service. *See Id.* at 2, 4.

**V. Ordering Paragraphs**

*It is ordered:*

1. Parts 3015 and 3060 of title 39, Code of Federal ***Regulations***, are amended as set forth below the signature of this Order, effective 30 days after publication in the **Federal Register** .

2. The Secretary shall arrange for publication of this Order in the **Federal Register** .

By the Commission.

**Stacy L. Ruble,**

*Secretary.*

***Regulations***

**List of Subjects**

*39 CFR Part 3015*

Administrative practice and procedure, Postal service.

*39 CFR Part 3060*

Administrative practice and procedure, Reporting and recordkeeping requirements.

For the reasons discussed in the preamble, the Commission amends chapter III of title 39 of the Code of Federal ***Regulations*** as follows:

1. ***S FOR COMPETITIVE PRODUCTS***
2. The authority citation of part 3015 continues to read as follows:

**Authority:** *39 U.S.C. 503*; 3633.

1. Amend § 3015.7 by revising paragraphs (a) and (b) to read as follows:
2. **nce.**

\*    \*    \*    \*    \*

1. Incremental costs will be used to test for cross-subsidies by market dominant products of ***competitive*** products. To the extent that incremental cost data are unavailable, the Commission will use the sum of ***competitive*** products' volume-variable costs and product-specific costs supplemented to include causally related, group-specific costs to test for cross-subsidies.
2. Each ***competitive*** product must recover its attributable costs as defined in [*39 U.S.C. 3631(b)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GVP1-NRF4-44BS-00000-00&context=). Pursuant to [*39 U.S.C. 3631(b)*](https://advance.lexis.com/api/document?collection=statutes-legislation&id=urn:contentItem:4YF7-GVP1-NRF4-44BS-00000-00&context=), the Commission will calculate a ***competitive*** product's attributable costs as the sum of its volume-variable costs, product-specific costs, and those inframarginal costs calculated as part of a ***competitive*** product's incremental costs.

   \*    \*    \*    \*    \*

1. ***ES AND TAX RULES FOR THE THEORETICAL COMPETITIVE PRODUCTS ENTERPRISE***
2. The authority citation of part 3060 continues to read as follows:

**Authority:** *39 U.S.C. 503*; 2011, 3633, 3634.

1. Amend § 3060.10 by revising paragraph (b)(1) to read as follows:

\*    \*    \*    \*    \*

1. \* \* \*
2. Attributable costs, including volume-variable costs, product-specific costs, and those inframarginal costs calculated as part of a ***competitive*** product's incremental costs; and

   \*    \*    \*    \*    \*

1. Amend § 3060.21 by revising table 1 to read as follows:

\*    \*    \*    \*    \*

| **Table 1--*Competitive* Products Income Statement--PRC Form CP-01** | | | | |
| --- | --- | --- | --- | --- |
| **[$ in 000s]** | | | | |
|  |  |  |  |  |
|  | **FY 20xx** | **FY 20xx-1** | **Change** | **Percent** |
|  |  |  | **from** | **change** |
|  |  |  | **SPLY** | **from** |
|  |  |  |  | **SPLY** |
| Revenue: | $ x,xxx | $ x,xxx | $ xxx | xx.x |
| (1) Mail and Services Revenues | xxx | xxx | xx | xx.x |
| (2) Investment Income | x,xx | x,xxx | xxx | xx.x |
| (3) Total ***Competitive*** Products |  |  |  |  |
| Revenue |  |  |  |  |
| Expenses: | x,xxx |  |  |  |
| (4) Volume-Variable Costs | x,xxx | x,xxx | xxx | xx.x |
| (5) Product Specific Costs | x,xxx | x,xxx | xxx | xx.x |
| (6) Incremental Inframarginal Costs | x,xxx | x,xxx | xxx | xx.x |
| (7) Total ***Competitive*** Products | x,xxx | x,xxx | xxx | xx.x |
| Attributable Costs |  |  |  |  |
| (8) Net Contribution ***Competitive*** | x,xxx | x,xxx | xxx | xx.x |
| Products Market Tests |  |  |  |  |
| (9) Net Income Before Institutional | x,xxx | x,xxx | xxx |  |
| Cost Contribution |  |  |  |  |
| (10) Required Institutional Cost | x,xxx | x,xxx | xxx | x.x.x |
| Contribution |  |  |  |  |
| (11) Net Income (Loss) Before Tax | x,xxx | x,xxx | xxx | xx.x |
| (12) Assumed Federal Income Tax | x,xxx | x,xxx | xxx | xx.x |
| (13) Net Income (Loss) After Tax | x,xxx | x,xxx | xxx | xx.x |
| Line (1): Total revenues from ***Competitive*** Products volumes and Ancillary | | | | |
| Services. | | | | |
|  |  |  |  |  |
| Line (2): Income provided from investment of surplus ***Competitive*** Products | | | | |
| revenues. | | | | |
|  |  |  |  |  |
| Line (3): Sum total of revenues from ***Competitive*** Products volumes, services, | | | | |
| and investments. | | | | |
|  |  |  |  |  |
| Line (4): Total ***Competitive*** Products volume-variable costs as shown in the | | | | |
| Cost and Revenue Analysis (CRA) report. | | | | |
|  |  |  |  |  |
| Line (5): Total ***Competitive*** Products product-specific costs as shown in the | | | | |
| CRA report. | | | | |
|  |  |  |  |  |
| Line (6): Inframarginal costs calculated as part of total ***Competitive*** | | | | |
| Products incremental costs as shown in ACR Library Reference "***Competitive*** | | | | |
| Product Incremental and Group Specific Costs" (Currently NP10). | | | | |
|  |  |  |  |  |
| Line (7): Sum total of ***Competitive*** Products costs (sum of lines 4, 5, and 6). | | | | |
|  |  |  |  |  |
| Line (8) Net Contribution ***Competitive*** Products Market Tests as shown in the | | | | |
| Annual Compliance Report. | | | | |
|  |  |  |  |  |
| Line (9): Difference between ***Competitive*** Products total revenues and | | | | |
| attributable costs and Market Tests Contributions (line 3 less line 7 plus | | | | |
| line 8). | | | | |
|  |  |  |  |  |
| Line (10): Minimum amount of Institutional cost contribution required under | | | | |
| 39 CFR 3015.7 of this chapter. | | | | |
|  |  |  |  |  |
| Line (11): Line 9 less line 10. | | | | |
|  |  |  |  |  |
| Line (12): Total assumed Federal income tax as calculated under 39 CFR | | | | |
| 3060.40. | | | | |
|  |  |  |  |  |
| Line (13): Line 11 less line 12. | | | | |

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**Dates**

**EFFECTIVE DATE:** Effective January 6, 2017.

**Contacts**

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